**B2B Format**

|  |  |
| --- | --- |
| **Name of the person** |  |
| **Designation** |  |
| **Company name**  |  |
| **Address** |  |
| **Postal code** |  |
| **Company Telephone** |  |
| **Company Fax** |  |
| **Company E-mail** |  |
| **Website** |  |
| **Personal e-mail**  |  |
| **Mobile** |  |
| **Business Sector** |  |
| **Brief description of  the activities (not more than 200 words)** |  |
| **Other information****Turnover:****Export Turnover:** |  |
| **Business interests in the Indian market** |  |
| **Profile of partner sought** **(field of activity, size of company, whether private, public companies, universities, research institutes etc)** |  |
| **Type of required cooperation with the Indian partner** | **❒** Commercial agreement (agent, representative, distributor)❒ License agreement❒ Technical cooperation❒ Joint venture agreement❒ Subcontracting❒ Turnkey projects❒ Research & Development❒ Other, please specify---------------------------------------------------------------------------------------------------------------------------------------------- |
| **Current activities in the Indian market**  | ❒No❒ Yes, please specify------------------------------------------------------------------------------------------------------------------------------------------------ |
| **Any Specific companies you would like to meet**  |  |
| **Any Specific companies you do not like to meet /contact** |  |